



**INTERCONTINENTAL.**  
HONG KONG

September 30, 2003

**Mr. Darryn Kimpton**  
Operations Manager  
Hospitality Marketing Concepts  
18/F Grand Centre  
No 8 Humphries Avenue  
Tsimshatsui, Kowloon

Darryn,

I would like to take this opportunity to thank you and your team in Hong Kong for the great work you have done for our Priority Privilege Club dining program.

As we come up to our first anniversary of the program you have exceeded all our expectations. Card sales are well ahead of the original targets and F&B Revenues in the hotel continue to grow. As occupancies declined during SARS one bright spot was the continued use of our outlets from the dining program members.

We look forward to a long and happy partnership with HMC. Thank you for your leadership and drive to make this one of the most successful dining programs in Hong Kong and set us apart from our competitors.

Best regards



**Paul Mitchell**  
Director of Finance

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