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12<sup>th</sup> October, 2003

Ms. Samira Dumeis  
Business Development Director  
Hospitality Marketing Concepts  
Dubai  
UAE

Dear Samira,

Le Meridien Dubai has been associated with HMC since 1999. A strategic partnership that has offered value added benefits to our discerning customers.

The alliance has undoubtedly resulted in a significant growth of Loyal Customer base at our dining outlets.

We look forward to the continued support of HMC and a mutually beneficial relationship.

Yours sincerely,



**Shujaat Yar**  
Director – Business Development